
Table of Contents

Editorial Note	ix
Preface	xi
Dedication	xvii
Acknowledgments	xix
About the Author	xxi
Introduction	1

Section II

THE PRACTICAL KINESIC ANALYSIS PHASE

1	Basic Kinesic Principles	7
	Basic Practical Kinesic Principles	10
	The Five Stress–Response States	20
	Conclusion	22
2	Fundamentals of Productive Interviewing	23
	Principles of Successful Investigative Interviewing	24
	Fundamentals of the Productive Interview	25
	Good Interviewing Habits	29
3	Verbal Quality	35
	Pitch, Volume, and Rate of Speech	37
	Speech Dysfunction	39
	Conclusion	46

4	Verbal Content	47
	Anger	47
	Depression	52
	Denial	54
	Bargaining	70
	Acceptance	77
5	Practical Kinesic Information Recovery and Statement — Credibility Assessment	85
	Basic Theory	86
	Eliciting the Statement	89
	Statement Samples	90
	The Analysis	95
	Documenting the Statements	96
	Negative Credibility Cues	97
	Conclusion	108
6	Nonverbal Behaviors	109
	The Head	113
	The Eyes	135
	The Arms	152
	The Legs	176
	Sitting Postures	186
	Territorial Behavior	194
	Body Language Clusters	199
	Conclusion	205

Section II

THE PRACTICAL KINESIC INTERROGATION PHASE

7	The Stress–Response States	209
	Anger	209
	Depression	216
	Denial	221

	Bargaining	225
	Acceptance	229
	Confession Signals	230
	Body Language Confession Signals	231
8	Kinesics of Excluded Subjects	233
	Schizophrenia	234
	Affective Disorders	247
	Conclusion	254
9	Primary Dominant Personality Types	255
	Primary Dominant Personalities	256
	Introvert-Oriented Personality	258
	Extravert-Oriented Personality	268
	Conclusion	285
	Interjection Phenomenon	285
10	Understanding, Avoiding, and Reducing the Risk of False Confessions	287
	The Evidence	288
	The Elements of Wrongful Conviction	288
	False Confessions	290
	Types of False Confessions	294
	The Admissible Confession: The Protection against False Confessions	296
11	The Practical Kinesic Interrogation	299
	Ego-Defense Mechanisms	299
	Motivating Keys of Behavior	302
	Verbal Encryption: The Interrogation	303
	Conclusion	322

APPENDICES

Appendix 1		
Selection, Use, and Training of Interpreters		327

Introduction	327
Objective	327
Selection of Interpreters	328
Training of Interpreters	330
Methods of Questioning (Polygraph Testing)	331
Summary	332
Appendix 2	
Review of Practical Kinesic Principles	333
BIBLIOGRAPHY AND INDEX	
Bibliography	339
Index	351